

# TRACY GUARINO

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**TRACY GUARINO**, an experienced CEO of ISR (intelligence surveillance and reconnaissance) software development is positioned to drive business and government strategy into the digital future. Now building a full-time board portfolio, she offers a diverse combination of leadership roles and proven track record to take ideas from vision to reality.

As CEO, she led the successful stock sale of ForceX to a billion-dollar defense company. As a CPA, Tracy is valued as a credible voice in financial decision making, pairing strategic partners and establishing governance boundaries. She's well-qualified to chair an audit committee.

After a successful career in public accounting, Tracy rose through the ranks of ForceX, transitioning from finance to operations and ultimately CEO. As EVP of Operations, she pinpointed the need for a global footprint and diversification to drive growth. Tracy led the reengineering of the company's software offerings, allowing entry into global and domestic law enforcement, paramilitary and military operations. She repositioned ForceX as a recognized and credible player in the global ISR industry.

As CFO, Tracy strengthened financial forecasting and analysis for more agile business decisions. She designed crucial internal controls, government compliance procedures, and contracting and finance functions, that ensured compliance with government auditing practices.

Currently, as the CEO of Guarino Advisors, Tracy consults with companies, providing risk advisement and tracking disruptive trends that impact market growth.

Tracy holds an MBA from Vanderbilt's Owen School of Management and is a CPA.

## EXPERTISE

- ISR
- Advanced Driver-Assistance Systems
- Sensor Integration
- Geospatial Intelligence
- Government and Defense Contracting
- Defense Security Services
- Cybersecurity
- Information Security
- National Industrial Security Program
- Scrum Software Design
- Finance
- Business Strategy
- Mergers and Acquisition
- Policy and Advocacy

## ORGANIZATIONS

- Committee of 200
- Women Presidents' Organization
- Society of International Business Fellows
- National Association of Corporate Directors
- AICPA
- Nashville Technology Council, Board of Directors, Advocacy Committee
- Nashville Chamber of Commerce, Prosperity Leader
- Entrepreneur Center, Mentor

## INTERESTS

Digital Business Transformation, Public Policy, Geospatial Technology, Global Business, STEM Education, Symphony, Theater, Running, Skiing, Travel, Hockey Fan